

# Q4 FY 2022-23 NARRATIVE FINANCIAL ANALYSIS FUND 26 – FRIENDS OF PEAK TO PEAK

(April 1, 2023 - June 30, 2023)

### **FUNDRAISING**

#### **Fundraising Revenues**

- > Annual fund donations in Q4 were \$7K, or 4% of budget. At YE, they totaled \$206K, or 103% of budget.
- Annual Gala and Auction revenues in Q4 were \$40, YE totals are 121K, or 97% of budgeted.
- Innovation fund donations in Q4 were \$25. YTD, they were \$31K, or 125%.
- > Run for the Peak revenues were \$34K in Q4 and totaled \$34K for the year, or 114% of budgeted.
- Athletics and activities revenues in Q4 were \$4.7K, or 47%. At YE, they were \$15K, or 153% of budgeted.
- Ongoing fundraising revenues in Q4 were \$14.5K, or 24% of budget. At YE, they were \$74K, or 124%.
- Other donations and major gifts in Q4 were \$8K, or 43%. At YE, they were \$28K, or 156%.
- Total fundraising revenues in Q4 were \$68K, or 15% of budget. For the year 510K was raised, or 109% of budget.

#### **Fundraising Expenses**

- Annual fund expenses in Q4 were \$0. For the year they were \$216, or 43% of budget.
- ➤ Gala expenses in Q4 were \$4K, or 6%. At YE, they were \$55K, or 78% of budgeted.
- Run for the Peak expenses in Q4 were \$4.6K, or 62%. At YE expense totaled \$5.6K, or 75% of budget.
- Ongoing fundraising expenses were \$2.4K in Q4, or 11% of budget. At YE they were \$15K, or 68%.
- Other fundraising expenses were \$7K in Q4, or 32% of budget. At YE, they totaled \$19K, or 89%.
- > Total fundraising expenses were \$18K in Q4, or 13% of budget. At YE they totaled \$95.5K, or 68% of budget.

#### **Fundraising Net Revenues**

> Total fundraising net revenues in Q4 were \$50.6K, or 15% of budget. YE Fundraising Net was \$414.6K, or 126% of budget

### **SCHOLARSHIP FUND**

# **Scholarship Fund Revenues**

- > Scholarship Fund donations in Q4 were \$2700, or 13.5%, the YE total was \$2700, at 13.5% of budget.
- > Colorado Gives Foundation (CGF) realized gains in Q4 were \$5700, or 10% of budget. YE overall gains were \$12.3K, or 22% of expected.
- CGF unrealized gains in Q4 were \$27.6K, or 111% of budget. For the year, they were 95.5K, or 382% of budget.
- > Total scholarship fund revenues in Q4 were \$36K, or 36% of budget. For YE, they were \$111K, or 111% of budgeted.

#### **Scholarship Fund Expenses**

- > Scholarship fund expenses in Q4 were \$0. YTD, they were the same.
- Awarded scholarships in Q4 were \$2125, or 3%. For YE they were \$46K, or 70%.
- CGF investment management fees were \$3K in Q4, or 23%. The YE total was \$13K, or 90% of budget.
- > Total scholarship fund expenses in Q4 were \$5K, or 7% of budget. The YE total was \$59K, or 73%.

# **Scholarship Fund Net Revenues**

- > Total scholarship fund net revenues in Q4 were \$31K, or 160% of budget. The YE total was \$51K, or 268% of budget.
- > The 2022-23 beginning fund balance for the scholarship fund was \$1.51 million. At the end of Q4, the ending scholarship fund balance was \$1.56 million, higher than the budgeted expectation of \$1.53 million.

### **FUND BALANCE**

#### **Fund 26 Fund Balance**

- > Fund 26 total net revenues of \$81K were generated in Q4, or 23% of budget. At YE, they were \$466K, or 134%.
- The 2022-23 beginning fund balance for Fund 26 was \$1.59 million. At the end of Q4, the ending Fund 26 fund balance was \$1.66 million, which is slightly higher than the budgeted \$1.63 million.

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Q4 2022-23 FINANCIAL REPORT	2021-22	% of	2021-22	% of	2021-22	2022-23 Q4	% of	2022-23	% of	2022-23	Explanatory Notes
April 1, 2023 - June 30, 2023	Q4	Budget	YTD	Budget	BUDGET	2022-23 Q4	Budget	YTD	Budget	BUDGET	Explanatory Notes
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FUNDRAISING REVENUES											
Annual Fund Donations	\$ 11,301	6.8%	\$ 233,702	140.8%	\$ 166,000	\$ 7,201	3.6%	\$ 205,926	103.0%	\$ 200,000	Annual fund campaign donations
Annual Gala and Auction Revenues	\$ 2,310	1.5%	\$ 103,235	68.6%	\$ 150,500	\$ 40	0.0%	\$ 120,991	96.8%	\$ 125,000	Auction & gala revenues, sponsorships, innovation fund donations
Innovation Fund Donations	\$ 100	0.5%	\$ 26,756	133.8%	\$ 20,000	\$ 25	0.1%	\$ 31,175	124.7%	\$ 25,000	Innovation Fund donations
Run for the Peak Revenues	\$ 34,887	89.5%	\$ 34,887	89.5%	\$ 39,000	\$ 34,156		\$ 34,281	114.3%	\$ 30,000	Run for the Peak donations and sponsorships
Athletics & Activities Fundraising Revenues	\$ 659	1.5%	\$ 9,185	21.4%	\$ 43,000	\$ 4,658	46.6%	\$ 15,259	152.6%	\$ 10,000	Banner sponsorships, dine outs, golf outing and designated A&A donations
Ongoing Fundraising Revenues	\$ 14,392 \$ 3,200	28.2% 18.8%	\$ 71,793 \$ 13,820	140.8% 81.3%	\$ 51,000 \$ 17,000	\$ 14,530 \$ 7,800	24.2% 43.3%	\$ 74,477 \$ 28,000	124.1% 155.6%	\$ 60,000 \$ 18,000	Gift cards, spirit wear, calendars, other designated and fundraising revenues, tran
Other Donations and Major Gifts  FOTAL FUNDRAISING REVENUES	\$ 66,848	13.7%	\$ 13,020	101.4%	\$ 486,500	\$ 68,410	14.6%	\$ 20,000	109.0%	\$ 468,000	Other major gift donations, memorial gifts  Total fundraising revenues
	φ 00,040	13.7 /0	φ 433,310	101.470	φ 400,300	\$ 00,410	14.070	φ 310,110	103.0 /0	\$ 400,000	Total fulfulaising revenues
FUNDRAISING EXPENSES											
Annual Fund Expenses			\$ 232	23.2%	\$ 1,000	\$ -	0.0%	\$ 216	43.2%	\$ 500	1 0 1
Annual Gala and Auction Expenses	4 700	440.40/	\$ 53,236	105.4%	\$ 50,500	\$ 3,953	5.5%	\$ 55,472	77.9%	\$ 71,250 \$ 7.500	Annual gala and auction expenses
Run for the Peak Expenses	\$ 4,762	116.1%	\$ 5,262	128.3%	\$ 4,100 \$ 16,000	\$ 4,629 \$ -	61.7% 0.0%	\$ 5,629	75.1% 0.0%	, ,,,,,,,	Run for the Peak event expenses
Athletics & Activities Fundraising Expenses Ongoing Fundraising Expenses	\$ 254	1.2%	\$ 9.319	44.4%	\$ 16,000	\$ - \$ 2,425		\$ - \$ 15.192	67.5%	\$ 16,500 \$ 22,500	Banner sponsorships, dine outs, golf outing, other A&A expenses Gift cards, spirit wear, calendars, other ongoing fundraising expenses
Other Expenses	\$ 6,512	31.0%	\$ 16,359	77.9%	\$ 21,000	\$ 6.789	31.6%	\$ 19,040	88.6%	\$ 22,500	General admin expenses and credit card fees
TOTAL FUNDRAISING EXPENSES	\$ 11,529	10.1%	\$ 84,409	74.3%	\$ 113,600	\$ 17,796	12.7%	\$ 95,549	68.4%	\$ 139,750	Total fundraising expenses
TOTAL NET FUNDRAISING REVENUE	\$ 55,320	14.8%	\$ 408,969	109.7%	\$ 372,900	\$ 50,614	15.4%	\$ 414,561	126.3%	\$ 328,250	Total net fundraising revenue
TOTAL NET FORDINAIONO REVENUE	Ψ 33,320	14.070	Ψ 400,303	103.7 /0	Ψ 312,300	\$ 30,014	13.470	¥ 414,301	120.570	Ψ 320,230	Total flet fulfulaising revenue
					SCH	OLARSHIP	FUND				
SCHOLARSHIP FUND REVENUES											
Peak Scholarship Fund Revenues	\$ 770	1.6%	\$ 770	1.6%	\$ 47,000	\$ 2,700	13.5%	\$ 2,700	13.5%	\$ 20,000	Scholarship fund donations
CFF Realized Gains (Losses)	\$ 6,894	12.5%	\$ 200,005	363.6%	\$ 55,000	\$ 5,698	10.4%	\$ 12,273	22.3%	\$ 55,000	Realized gains or losses on scholarship fund and AP fund
CFF Unrealized Gains (Losses)	\$ (172,864)			-1717.2%	\$ 25,000	\$ 27,651	110.6%	\$ 95,528	382.1%	\$ 25,000	Unrealized gains or losses on scholarship fund and AP fund
TOTAL SCHOLARSHIP FUND REVENUES	\$ (165,200)	-130.1%	\$ (228,522)	-179.9%	\$ 127,000	\$ 36,049	36.0%	\$ 110,500	110.5%	\$ 100,000	Total scholarship fund revenues
SCHOLARSHIP FUND EXPENSES											
Scholarship Fund Expenses					\$ 250					\$ 250	Expenses to solicit scholarship fund donations and credit card fees
Awarded Scholarships	\$ 1,500	2.3%	\$ 47,065	71.3%	\$ 66,000	\$ 2,125		\$ 46,125	69.9%	\$ 66,000	Scholarships awarded to selected P2P students
CFF Investment Management Fees	\$ 3,515	24.0%	\$ 14,926	101.9%	\$ 14,652	\$ 3,349	22.9%	\$ 13,150	89.8%	\$ 14,652	Community First Foundation investment management fees
TOTAL SCHOLARSHIP FUND EXPENSES	\$ 5,015	6.2%	\$ 61,991	76.6%	\$ 80,902	\$ 5,474	6.8%	\$ 59,275	73.3%	\$ 80,902	Total scholarship fund expenses
TOTAL SCHOLARSHIP FUND NET REVENUES	\$ (170,215)	-369.2%	\$ (290,514)	-630.2%	\$ 46,098	\$ 30,575	160.1%	\$ 51,225	268.2%	\$ 19,098	Total scholarship fund net revenues
TOTAL BEGINNING SCHOLARSHIP FUND BALANCE	\$ 1,679,735		\$ 1,800,033		\$ 1,800,033	\$ 1,530,170		\$ 1,509,520		\$ 1,509,520	Beginning scholarship fund balance
TOTAL ENDING SCHOLARSHIP FUND BALANCE	\$ 1,509,520		\$ 1,509,520		\$ 1,846,131	\$ 1,560,745		\$ 1,560,745		\$ 1,528,618	Ending fund balance for scholarship fund
					F	IND 26 TOT	AI C				
GRAND TOTAL FUND 26 NET REVENUES	\$ (114,895)	27 40/	\$ 118,455	28.3%	FL \$ 418,998	ND 26 TOTA \$ 81,189		\$ 465,786	134.1%	\$ 347,348	Total fundraising and scholarship fund net revenues
							23.470		134.1%		, i
TOTAL FUND 26 TRANSFER OUT TO FUND 11	\$ 400,347	113.4%	\$ 422,849	119.8%	\$ 352,900	\$ 379,186		\$ 400,000		\$ 308,250	Transfer out of Fund 26 net fundraising to Fund 11 P2P general fund
FUND 26 NET REVENUES AFTER TRANSFER	\$ (515,242)		\$ (304,393)		\$ 66,098	\$ (297,997)		\$ 65,786		\$ 39,098	Total Fund 26 Friends net revenues less Friends transfer to Fund 11
TOTAL BEGINNING FUND 26 BALANCE	\$ 2,105,058		\$ 1,894,209		\$ 1,894,209	\$ 1,953,599		\$ 1,589,816		\$ 1,589,816	Fund 26 beginning fund balance
TOTAL ENDING FUND 26 BALANCE	\$ 1,589,816		\$ 1,589,816		\$ 1,960,307	\$ 1,655,602		\$ 1,655,602		\$ 1,628,914	Fund 26 ending fund balance